

Dear Phil,

As an entrepreneur in the valleys area for the last 6 years, I have received an outstanding level of support, guidance, training and motivation from HOVIP. Without this support I would not have managed to set up and establish a successful quality based business.

The valleys and especially Merthyr Tydfil which continually gets undeserved bad press and publicity are not given any recognition for all the hard work that has been carried out since the fall of the mining industry - This area has completely turned around over the last ten years. HOVIP has without doubt played a big part in supporting local development within the valleys.

The HOVIP team has grown from strength to strength and now have the skills and knowledge to support the valleys in the tough times ahead of us! Without HOVIP these skills would be lost and in turn would have a direct effect on local businesses and local economy.

HOVIP has set the standard and continues to grow with a highly motivated team and we can not afford to lose the skills and knowledge we have gained.

My Business is just ONE example of success through the HOVIP programme [www.kbinstallations.co.uk](http://www.kbinstallations.co.uk) - check us out. This is FACT not opinion.

A BIG thank you to the HOVIP Team

Best regards for the future

Mark Sutton  
KB Installations