

7 February 2011

Mr Phil Burkhard
HOVIP Manager
Orbit Business Centre
Rhydycar
Merthyr Tydfil
CF48 1DL

Dear Phil,

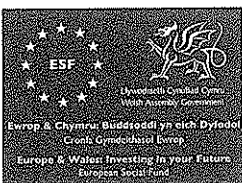
GO Wales is pleased to support the educational and business priorities of the Heads of the Valleys Innovation Programme (HOVIP).

GO Wales has actively supported the new HOVIP SalesCo project, believing that it provides an excellent and innovative training and work experience opportunity for unemployed individuals in the Heads of the Valley area, whilst providing much needed sales capability for businesses in the same area. It is believed that the SalesCo initiative has the potential to be developed and extended in the future.

GO Wales has also worked more generally with HOVIP to bring the attention of the business community in the Heads of the Valleys to the benefits of the GO Wales Programme and this has been of benefit to the GO Wales Programme in a key convergence target area.

Yours sincerely

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